

CLEVELAND MEDICAL MART & CONVENTION CENTER

Construction Newsletter May, 2011

The Monitoring, Compliance and Outreach joint venture team of Minority Business Solutions (MBS) and North Coast Minority Media LLC (NCMM) is pleased to introduce the Cleveland Medical Mart & Convention Center (Cleveland MMCC) Construction Newsletter, updating contractors and trades workers, along with Northeast Ohio residents, on the progress during construction of the facility. For more information on the project, contact Arlene Anderson at Minority Business Solutions – 216.283.0707 – aaanderson@minoritybiz.org; Lou Acosta at North Coast Minority Media – 440.670.7017 – brotherlew@gmail.com; and/or Dave Johnson, MMPI – 216.920.1437 – djohnson@mmart.com.

About the Cleveland Medical Mart & Convention Center

Cleveland Medical Mart & Convention Center (Cleveland MMCC) is a \$465 million Cuyahoga County project being developed, managed, and marketed by MMPI. Cleveland MMCC brings buyers and sellers together at the world's first market facility designed specifically for the healthcare industry. The state-of-the-art facility integrates permanent showrooms with convention and conference facilities to uniquely meet the innovation, education and commerce needs of the medical marketplace. Cleveland MMCC will consist of a 235,000 square foot medical mart in downtown Cleveland and an adjoining convention center with 230,000 square feet of Class A exhibit space. The facility also includes 90,000 square feet dedicated to meeting rooms and a Grand Ballroom overlooking Lake Erie. Turner Construction Company is the design-build contractor and URS is the architect of record.

SPOTLIGHT ON OUR CONTRACTORS:

Denise Stallworth

Denise's Flagging Construction Services, Inc.

Q: Who is Denise's Flagging Construction Services Inc?
A: "I'm Denise Stallworth and my company, Denise's Flagging Construction Services Inc., is a flagging company for construction sites. We were chosen by Independence Excavating to sub out work for the Medical Mart in the performance of Traffic Control and Security."

Q: How did you get the job? A: "I was called from the certified SBE list of Cuyahoga County Office of Procurement and Diversity. I put together my bid, working with Turner and Independence on bonding, insurance, and financing, and got the job."



Q: What are your daily active duties? A: "My main duties are to observe and make certain that pedestrians and non-secure personnel do not come through secured areas of the worksite. I hold traffic back to allow trucks to drive safely in and out of secured areas. Along with the project manager, I also monitor to make sure that the right workers are where they are supposed to be and check complaints to monitor that people are doing what they're supposed to be doing."

Q: When did you first start this type of trade? A: "I've been doing this type of work since 1997, beginning with Ohio Diversity and then working on my own. I did the research and found out that there just were no flaggers or flagging service companies around so I started my own business. I obtained my 860 certifications, completed my training, and here I am."

Q: What similar type jobs did you do before this one?
A: "Before this job I was with the West 150 RTA project. It was a little different because with this one we've had more people to work with and monitor."

Q: How do you feel about the job? A: "I love this project and I would love to continue especially since I already know all of the details and the work."

Q: What's the best thing about this project? "The people at Turner Construction have gone out of their way to work with me, help me, and make sure that I get paid on time. That's very important to a small business person like me."

Q: What's the best advice you received on the job? A: "Stay alert on the job because you never know what may happen within the few seconds that you're not watching."

Q: What advice would you share with others? A: "If you have a situation on site, bring it immediately to the person in charge. Don't just ignore it. Try to find a solution for it."

Mark Rivera

M Rivera Construction Company



Q: Who is Mark Rivera? A: I grew up on the west side of Cleveland, a product of Cleveland Public Schools and John Marshall High School. In 1975, I started off as a roofer in Local 44, then I got a job with labors 310 and 6-8 months later, I became an officer in Local 310. (Continue on Next Page)



Q: When did you start your company? **A:** In 1996, I started M Rivera Construction. I am a General Contractor specializing in Interior Demolition, Rough and Finish Carpentry and Dry Wall Acoustical Ceilings. We are a Union Company and on Signatory with Laborers 310, as well with the Carpenters 21, Iron Workers 17 and Operators 18 Union.

Q: How did you get to the Medical Mart job? **A:** Mark Dent and David Gruver introduced me to Robert DiGeronimo and the staff at Independence Excavating. From that meeting, I bid on the sections that I could handle and was awarded the contract for Interior Demolition.

Q: What do you like about this project? **A:** The best part of the project is that I like working with Independence Excavating. It is one of the best experiences that I've had within my many years in the construction Industry.

Q: What has been the best advice that you received? **A:** During the ups and downs of this business, I was ready to quit, go under or close up shop but during that time John Arsena of Acme Arsena told me to hang in there and told me, "Winners never Quit and Quitters never Win." So I hung in there and things got better. Now we are looking to see how we can help with the new projects that are coming into Cleveland.

Q: Best Advice? **A:** The best advice that I can give to others is probably the same advice that I received. Believe in yourself, especially when things don't look as though you're going to make it, and you think that your business is going down. That's the best time to have faith in yourself. **Lou Acosta**

SBE OUTREACH EVENT - MAY 18

The Monitoring, Compliance, and Outreach team of Minority Business Solutions and North Coast Minority Media have scheduled an SBE Outreach Event on Wednesday, May 18 from 5-7 p.m. at Public Auditorium with nearly 40 prospective prime contractors already scheduled to meet and set appointments with more than 200 prospective SBE subcontractors.

Turner Construction Company celebrates 100 days with no lost time due to accident



Turner Construction hosted an on-site luncheon Friday, April 29 for contractors and on-site construction workers to celebrate the first 100 days of construction with no lost time due to accident. More than 200 workers enjoyed the festivities on the Cleveland MMCC construction site, commemorating a total of 136,165 man hours completed during the first 100 days on the job with no time lost due to accident. "Safety is instilled in our culture,"

said Mark Dent, Vice President, Turner Construction. "This commitment has been reflected from Day 1 in our client, MMPI, and has proven through the execution of safety precautions from every man and woman on the job site."

Turner Construction has an extensive safety training program for all employees, including on-site training workshops, manuals and policies, and procedures that all on-site staff utilize to maximize safety on the job site and reduce the possibility of accidents. "Our commitment to creating a safe work environment for all employees is our top priority," said Carlos Figueroa, Jr., Turner's Project Safety Manager. "With the rapid progress and aggressive construction schedule for this project, safety is the most important element of the process. With more than 200 people working on site at any given time, we require safety training for all on-site construction workers and staff."

Construction Update

Demolition of the 1964 Public Auditorium addition was completed earlier this week as crews demolished the last remaining structure. The balance of remaining demolition on the project is contained in the southeast corner of the job site. More than 95% of the demolition is complete on most areas of the job site, including Mall C roof demolition, Exhibit Halls C and D on the lower levels, and the Mall B roof demolition. The demolition of the topping slab is 85% completed. Backfilling of the future Medical Mart building location is underway. Soldier pile installation has been completed around the 113 Building. MMPI has hired the joint venture of Minority Business Solutions (MBS) and North Coast Minority Media LLC (NCMM) to serve as the Compliance Monitoring Coordinator for SBE and Workforce Utilization team during the construction of the project. The current SBE participation rate is 36.82%. There are currently 32 SBE subcontractors listed that have been hired by their respective prime contractors for the first time. Seattle-based LMN Architects, along with Gustafson Guthrie Nichol, created conceptual plans and design development drawings as the design architect. The Cleveland office of Turner Construction Company is the design-build contractor and Cleveland-based URS is the architect of record. Visit www.clevelandmedicalmart.com for more information.

About MMPI

MMPI is the world's leading owner and operator of showroom buildings and trade show facilities, bringing buyers and sellers together in more than 300 market events, trade and consumer shows and conferences each year. MMPI manages The Merchandise Mart and 350 West Mart Center in Chicago; the Architects & Designers Building, 7 W New York, and Piers 92/94 in New York City; the Boston Design Center in Boston; the L.A. Mart in Los Angeles; the Washington Design Center in Washington DC; and Cleveland Medical Mart & Convention Center in Cleveland.

